

Reaching the Automotive Audience

Auto intenders* + Streaming TV

5896

of **US Auto Intenders** are not watching pay TV

Cord-Cutters: 33%
Cord-Nevers: 25%





PREMION + AUTOMOTIVE

Auto Intenders*

+ Streaming TV

91% OF US AUTO INTENDERS WATCH AD-SUPPORTED OTT

38%



Stream series that no longer air on traditional networks

58%



Stream movies

33%



Stream series that are currently airing on traditional networks

23% ②



Stream documentaries/ Informational TV shows

50%



Stream original series exclusive to service

26%



Stream sports

Gender		HH Income		Education	
Male	51%	Avg.	\$115K	College Grad	44%
Female	49%	\$75K+	57%	Children in HH	
Age		\$100K+	45%	1+	42%
Avg.	44	\$150K+	27%	Employment	
18-34	35%	Residence		Full-Time	52%
35-54	36%	Own	62%	Part-Time	14%
55+	29%	Rent	36%		

Auto Intenders (In the next 12 months)				
New	61%			
Used	74%			
Lease	23%			
Most Recent Purchase/Lease				
Sedan/4 Door	25%			
SUV	32%			
Truck/4 Door	9%			
Van/Minivan	4%			
	Used Lease Most Recent Purchase/Lease Sedan/4 Door SUV Truck/4 Door			







Premium Content



Precision Targeting POLK AUDIENCES



Attribution & Measurement



Transparent Reporting



Expansive Presence



Unparalleled Reach + Scale



POLK DEMAND SIGNALS

Tag Certified Against Fraud + Tag Brand Safety Certified



Experience + Expertise



Polk Audiences By S&P Global Mobility



MAKE/MODEL



SEGMENT



NEW/USED



LEASE/PURCHASE



VEHICLE AGE



FUEL TYPE



BUDGET/CREDIT



BRAND LOYALTY



COMPETITOR

Best-in-Class Automotive Targeting

Built on the analytics of every new and used vehicle transaction across the US for each make and model over the past 30+ years, **Polk Audiences** leverage the deepest and most robust automotive data in the industry to ensure you are activating audiences that deliver on your OTT marketing strategy.

Polk

S&P Global Mobility



PREMION + AUTOMOTIVE | ATTRIBUTION + MEASUREMENT

Polk Signals Audience Measurement

Drive Direct Business Results

Measure how your PREMION OTT campaign drove direct business results with unparalleled automotive measurement insights.

With **Polk Signals by S&P Global Mobility**, dealers can tie their OTT media spend to results that impact their bottom line – new vehicle sales.

- + Aggregated insights from government, OEM & financial data sources
- + Full US coverage for reporting
- + New vehicle transactions are updated daily

Performance Metrics

- Number of Households
- Measured New Car Sales
- Buy Rate
- Number of Impressions
- Campaign Lift
- Audience Segments*
- Creative*

Elapsed Days to Purchase

 Days from First Impression to Purchase

Competitor Analysis

- Competitor Rooftop Sales*
- DMA Rank Lift*

Demographic Profile %

- Gender
- Age
- Income

Make & Model

Average MSRP*





PREMION

PREMION is an award-winning, industry-leading CTV/OTT advertising platform. With the scale to reach streaming TV viewers across all 210 U.S. DMAs, Premion's platform is purpose-built with a local-first approach, delivering CTV and omnichannel advertising with tailored campaign performance that prioritizes premium content, brand safety, advanced targeting, and measurable outcomes.

Let's Do This.

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